

Product Release Training

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CINNOX Version **V3.9.0** Tentative Release Date: 5th January 2023

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A new way to humanise your connections

2

CONTENTS

01	02	03		
V3.9.0	V3.9.0	V3.9.0		
Release Summary	SMS Delivery Report	CX Open API - Improvement		

04	05	06
V3.9.0 Zapier P2	V3.9.0 360dialog P2	Demo - 360dialog P2
07	08	09
Q&A		



V3.9.0 Release Summary

V3.9.0 Release Summary

• New Features:

• 360dialog P2

WhatsApp Enquiry

- 1. Identify enquiries from WhatsApp Campaigns
- 2. Allow agents to send a template message in a chatroom to restart the conversation with visitors after 24 hrs.

WhatsApp Campaign

- 1. Allow users to upload a media file (pdf/ image/ video) to the template header.
- 2. New "Replied" message status for Sent WhatsApp Campaigns
- 3. Added "Enquiry Origin" in report filter to filter all enquiries from WhatsApp Campaigns
- 4. Added "Campaign Response" pie chart in Home Dashboard
- 5. New CINNOXBot & Email notifications when a campaign was sent successfully or failed to send.

• Improvements:

- SMS Delivery Report
- CX Open API
- Zapier P2



Scope:

Function	CINNOX Page	Role	Platform
1. a. Amend the column title b. Add new column for "Carrier Status"	CXDB > Reports > SMS Report > Overview CXDB > Reports > SMS Report > Report Details	Admin	Dashboard
2. Improve the overview report UI & add the "Carrier Status" figure	CXDB > Reports > SMS Report > Overview	Admin	Dashboard
3. Add SMS report filter	CXDB > Reports > SMS Report > Report Details > Filter	Admin	Dashboard
4. Amend the SMS details report xls	CXDB > Reports > SMS Report > Report Details > Download	Admin	Download SMS detail report – xls file
5. Amend the SMS campaign report xls	CXDB > Campaigns > Smart Messaging > Sent Campaigns > Download	Admin	Download Campaign report – xls file

1. Amend the column title

SMS Report						
Overview Report Details						
±						
SMS Sender ID	Source	Sent By	Recipient Country & Number	Status	Send Date & Time Carrier N	Network Status
						\mathbf{i}
Preview	0	×				Carrier Network Status
Star Charles ID	. 05202040001 Llang Kang		• Ame	ended the column title to mn name to: "Recipient	o align the	Delivered
Sent By			Nun	nber"		Queued
Recipient Country & Number	+886953830559 Taiwan (China)		• ^dd	a now column for the "	Carrier	Undelivered
59 Content	chad test contact01 被建立了	_	Net	work Status" - "Queued"		ondenvered
			"Del	livered" and "Undelivered	ed"	Undelivered

Delivered

Delivered

2. Improve the overview report UI & add the "Carrier Status" figure

- Redesigned the Overview report UI
- Added the Carrier Status details

Status (M800)	Carrier Network Status
SubmittedRejected	QueuedDeliveredUndelivered





Location Distribution



3. Add SMS report filter

		Filter (0)	>
Carrier Network Status		Staff	
-		All	•
-	Details	Date	
Queued	Details	Last 7 Days	٣
Queued	Details	Source	
		All SMS Type	•
		Status	
		All	•
		Carrier Network Status	
		All	^
		All	~
		Queued	
		Delivered	
		Undelivered	

4. Amend the SMS details report xls

Added the "Content", "Number of SMS", "Carrier
 Network Status" and "Last updated date time" columns

A	В	С	D	E	F	G	н			к
Date	Source	Sender Name	Sender EID	Recipient	Recipient Country	Content	Number of SMS	Status	Carrier Network Status	Last updated date time
0000-10-0	Overificatio	n Kiwi Wang	V7V/MPDaD V/5E60EI	n ±8860103/15789	2 TW	250867 is your	1	Dejected		2022-12-20 08-38-/1
A	م ما به ام			h l a						
Amen	nd the	SMS camp	baign repor	t xls						
Amen	nd the	SMS camp	baign repor	t xls						
Amen	nd the	SMS camp	oaign repor	t xls "Recinie	nt Country	" "Carri	or			
Amen	nd the Added	SMS camp	oaign repor nder EID",	t xls "Recipie	nt Country	/", "Carri	er			
Amen • A	nd the Added Netwo	SMS camp I the "Ser rk Status	baign repor nder EID", " and "Las	t xls "Recipie t update	nt Country d date time	/", "Carri e" colum	er			
Amen • /	nd the Added Netwo	SMS camp I the "Ser rk Status	baign repor nder EID", " and "Las	t xls "Recipie t update	nt Country d date time	r", "Carri e" colum	er Ins			

	A	В	C	D	E	F	G	Н		J	
1	Date and Time (UTC+0)	Sender	Sender EID	Recipient	Recipient Country	Content	Number of SMS	Status	Carrier Network Status	Last updated date time	
						web link:					



CX Open API -Improvement

Open API – Improvement

Introduction

Allow enterprise to manage (Create/Edit) the external contact from their platform to CXDB to automate some workflow. And allowing the enterprise to retrieve the enquiry details with more info.

Possible use case:

- Allow 3rd party to synchronise & managing the external contact in CX without accessing CXDB to integrate with their in-house CRM platform.

- Allow 3rd party to retrieve the enquiry deep link to enrich their operation flow to allow their support team to easily access and follow up.

Reference:

Doc - <u>https://docs.cinnox.com/docs/open-api</u> Spec - <u>https://docs.cinnox.com/reference/management</u>

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Open API – Improvement

Scope:

Function	Description	Remark
1. Create External Contact	This endpoint allows you to create external contact	- Not support custom field
2. Update External Contact	This endpoint allows you to update the external contact	- Not support custom field
3. Get enquiry detail	This endpoint allows you to query the enquiry details. In v3.9.0 we added the Label ID, enquiry duration and enquiry deep link in the response object	- Improvement on the existing Get enquiry detail endpoint



Zapier P2

CINNOX x Zapier Introduction

Introduction

At CINNOX we would like to reduce the development time we spend on actual integration work & look for an easy, powerful & cost-effective automation solution.

Hence, by looking at automation software/platforms, we could create a CINNOX app within their platform that maximises the use of their triggers & actions to automate current CX repetitive tasks & workflows, integrating them into other platform workflows, thus reducing the need for long periods of development time for actual integration

Available package: Business, Enterprise, Omnichannel Contact Centre and The Ultimate CX Hub

Ref: https://zapier.com/

Doc: https://docs.cinnox.com/docs/zapier

Possible use cases:

Improvement on Zapier phase 2:

- 1. Send a notification message to a specific CINNOX staff/group space when the item status changed to critical
- 2. Send a notification message to a specific CINNOX staff/group space when a new item is created in a specific board
- 3. Create a new item when there is a new enquiry together with the enquiry deep link, to allow user to visit CXDB for follow up purposes.
- 4. Create an external contact when there is new contact created in HubSpot



CINNOX x Zapier phase 1 scope

Scope: Triggers

Function	Description
1. New Label created	Trigger the label event when the label is created
2. Label updated	Trigger the label event when the label is updated
3. Label deleted	Trigger the label event when the label is deleted

Scope: Actions

Function	Description
1. Get enquiry detail	Allow you to query the enquiry detail deep link
2. Create External contact	Allow you to create the external contact
3. Update External contact	Allow you to update the external contact
4. Send IM message to Staff / Group space	Allow you to send IM message to CX Staff / CX group space



New Features & Improvements

WhatsApp Enquiry

- 1. Identify enquiries from WhatsApp Campaigns and display the campaign message content to the agent in the enquiry room.
- 2. Added "**Restart Conversation Template Message**" in the WhatsApp channel settings (support 360dialog WABA only). Admin can select and set up a pre-selected template list for agents to use.
- 3. When 24 hrs messaging time limit expires, agents can choose one of the message templates to send to visitors in a chatroom to restart the conversation.

WhatsApp Campaign

- 1. Allow users to upload a media file (pdf/ image/ video) to the template header
- 2. Added "Replied" message status to count how many enquiries replied to the Sent WhatsApp Campaigns
- 3. Added "Enquiry Origin" in the filter to filter all enquiries from WhatsApp Campaigns
- 4. Added "Campaign Response" pie chart in Home Dashboard for enquiries from WhatsApp Campaigns
- 5. Send CINNOXBot messages & Emails to staff when a campaign was sent successfully or failed to send.

360dialog P2 – WhatsApp Enquiry

Scope:

Function	CINNOX Page	Roles	Platform
 Identify enquiries from a WhatsApp Campaign: (a) Display campaign name in enquiry info. (b) Display campaign content in chatroom 	(a) Side panel of the enquiry chatroom & the "Channel Additional Info." field in Enquiry Report (b) Enquiry chatroom & Enquiry Overview	All Roles can view the enquiry	Dashboard, IOS, Android
2. "Restart Conversation Template Message" channel settings (support 360dialog WABA only)	WhatsApp Channel Detail > Restart Conversation Template Message	Admin	Dashboard
3. "Send Template" in an enquiry chatroom (only when 24 hrs messaging time limit expires)	The "Send Template" button will be displayed to the agent when the visitor's last message in the enquiry chatroom is more than 24 hours.	Agent	Dashboard

Identify enquiries from a WhatsApp Campaign

1. Replied via "Reply button"



2. Replied via "Web link"

"Restart Conversation Template Message" channel setting (Only support channel source is 360dialog WABA)

WhatsApp Channel Details

i indisi ipp		Clans				Marketing	Calling all BuildersWant to get tomorrow's no-code automation	
Channels	< Channel Details	0				doc_variable_url Marketing	zh_TW 隋 {{1}} 恭喜新年好!恭喜獲得本店招牌 {{2}} 買一送一優惠券	Lip to 20 moscogo tomplatos
Directory			OA Lucas's 360dialog WA			dynamic_url Marketing	zh_TW Good morning! {{1}} Wish you a Merry Christmas! From {{2}	can be selected
Numbers	Basic Information	Channel Name	Channel	Edit		_header_variable Marketing	zh_TW 恭喜獲得M800限定500元折價券乙張 立即回覆捨優惠!	
Social		Source	Cinnox-test	Edit		header_variable_button Marketing	zh_TW 親愛的顧客您好,與您分享CINNOX最新上線功能 {{1}}! 詳細	
Email						image_variable Marketing	zh_HK Good morning! {(1}} Wish you a Merry Christmas! From {{2}}	
Third Party Channel	Routing Settings	Set how incoming enquiries from this channel will be distributed to the target Destinations.	Alternative Routing	Edit		one_reply_button Marketing	zh_TW test for 1 reply button	
	Sticky Pouting	Bind a visitor to the staff who handled their enquiry	Disabled	Edit		opt_out_button Marketing	zh_TW 不想再收到訊息嗎? 按下【停止推廣】按鈕,我們將停止寄送訊	
	Slicky Routing	ond a hold, to the start who handled their shquiry.	Disabled	Luit		release_announcement_doc	en_US	
	Message Settings	Display name format	Staff first name + last name	Edit			Confirm	\backslash
		Welcome Message	Enabled	Edit	Re	start Conversation Template Message	Enabled	
		Away Message	Disabled	Edit	Sel	lect WhatsApp message templates for ur visitors when the 24-hour message w	your agents to choose when sending restart conversation indow has lapsed.	n message template to
		Close Enquiry Message	Disabled	Edit		editable		
		Restart Conversation Template Message	Enabled	Edit				Select Template
								Cancel Save

The Admin must enable this setting in the WhatsApp channel first so that agents can send a template in an enquiry chatroom when 24 hrs time limit expired.

Select Template

Q Search Template

6 Item(s) selected

 \checkmark

10variables

doc_opt_out

doc_var_button

Marketing

All

×

Sync

-

Dear Admin {{1}} , The WhatsApp Source ({{2}}) has been.

您好Admin, 榮幸向您介紹CINNOX最新功能 {{1}} 預計將於 {{2}

zh_TW

zh_TW

en_US

"Send Template" in the enquiry chatroom when 24 hrs time limit expires





360dialog P2 – WhatsApp Campaign

Scope:

Function	CINNOX Page	Roles	Platform
1. "Upload file" to template header	Submitted/ Draft/ Sent Campaigns > Create Campaign > Select Recipients and Edit Template Variables	Admin	Dashboard
2. "Replied" message status (only for WhatsApp Campaign)	Campaigns > Sent Campaigns > "Replied" status - Reply via button - Reply via web link	All Roles can view the campaign	Dashboard
3. "Enquiry Origin" Filter	 Reports > Enquiry Report > Filter Home Dashboard > Filter Enquiry Overview > Filter by 	All Roles can view the enquiry	Dashboard, IOS, Android
4. "Campaign Response" pie chart	Home Dashboard > Campaign Response pie chart - 1st layer: campaign name - 2nd layer: channel type	All Roles can view the campaign	Dashboard
5. CINNOXBot message & Email notification		Admin/ Manager/ Leader/ Agent	Dashboard

"Upload file" to template header

Create WhatsApp Campaign > Select Recipients and Edit Template Variables

< Edit Campaign 🖲	Guide on how to create a WhatsApp Campaign	< Edit Campaign 💿	Guide on how to create a WhatsApp Campaign
✓ Information 2 C	ontent 3 Schedule	Information 2 Co	ontent 3 Schedule
Select Recipients and Edit Template Variables You can input recipients one by one or select recipients from the contact list and edit the v and the custom variables. Recipients* +886 912 571 482, +852 5704 0305 e.g., +85260578655 or select a Contact	variables for the template. You can also import a CSV file containing the recipients	Select Recipients and Edit Template Variables You can input recipients one by one or select recipients from the contact list and edit the v and the custom variables. Recipients* +886 912 571 482 , +852 5704 0305 e.g., +85260578655 or select a Contact	variables for the template. You can also import a CSV file containing the recipients
Allow to add media files by "Upload File" Header Type: Document Upload File URL* Body Variable ((1))* WhatsApp Campaign + Insert Link	or "Insert file URL" Clear Select from Contacts	Header Type: Document Jie 360dialog Onboarding Setup scenarios.pdf URL Image: Comparise of the set of t	Clear Select from Contacts Image: Clear Contacts Clear Con
Variable {(2))* 01/05/2023	看最新功能介紹 洽詢專員 停止推廣	Variable {{2}}* 01/05/2023	

"Replied" message status on Sent Campaigns

Sent Campaigns

Sent Campaigns								
۹ 🛛	All				Get Lates	st Data C	reate Campa	aign
Sender	Subject	Total Recipients	Delivered	Read	Replied	Pending 🕦	Failed	
QA_ Lucas's 360dialog WA Channel Cinnox-test - +886971609210	doc_opt_out zh_TW	2	1	1	1	0	1	<u>+</u>
RD_天使拉_US 天使拉 For Cinnox_US - +12173933941	sample_issue_resolution	3	0	0	0	2	1	±
RD_天使拉_US 天使拉 For Cinnox_US - +12173933941	sample_happy_hour_announcement en_US	1	0	0	0	1	0	<u>+</u>
RD_天使拉_US 天使拉 For Cinnox_US - +12173933941	sample_happy_hour_announcement en_US	1	0	0	0	1	0	<u>+</u>
QA_M800SHELLY M800shelly - +886910719204	sample_flight_confirmation	8	7	0	0	0	1	<u>+</u>
QA_M800SHELLY M800shelly - +886910719204	1121_ritatemplate zh_TW	1	1	0	0	0	0	ŧ
QA_ Lucas's 360dialog WA Channel Cinnox-test - +886971609210	$\begin{array}{c} \mbox{header_variable_button} \\ \mbox{zh_TW} \end{array}$	2	2	1	0	0	0	<u>+</u>
QA_M800SHELLY M800shelly - +886910719204	one_reply_button zh_TW	1	1	1	0	0	0	<u>+</u>
QA_ Lucas's 360dialog WA Channel Cinnox-test - +886971609210	three_reply_button zh_TW	1	1	1	0	0	0	ŧ
+852800906254	-	2	0	-			2	±

Message Status

- 1. Total Recipients: The total number of campaign messages sent to unique recipients
- **2. Delivered**: The total number of campaign messages that were successfully sent to recipients.
- **3. Read:** The total number of campaign messages read by recipients.
- 4. Replied: The total number of enquiries that replied to the campaign message by clicking buttons or web links. (multiple clicks on the button to reply are counted only once, while web link are counted multiple times.)
- **5. Pending:** The campaign message was successfully sent from CINNOX, but it is still waiting for a "Delivered" response from the 360dialog to the recipients.
- **6.** Failed: The total number of campaign messages that failed to send to recipients.

Download csv file for sent campaign details, status & failed reason for each recipient.

"Enquiry Origin" Filter

Enquiry Report

Enquiry Report

Report Details ± Q Search Enquiry ID Filter (3) > Enquiry Origin 🕕 Channel Additional Info Channel Detail Туре Channel Type Campaign (WhatsApp) WhatsApp CX_Demo (+14109899454) ast Chat Enquiry Social Campaign (WhatsApp) Summer WA 360 demo Cinnox-test (+886971609210) All WhatsApp ist Chat Enquiry Social Campaign (WhatsApp) QA_ Lucas's 360dialog WA Channe 7.060.050 input variables - header(text)+body+footer+button General Enquiry M800shelly (+886910719204) WhatsApp ist Chat Enquiry Social Campaign (WhatsApp) QA_M800SHELLY Campaign (WhatsApp) (header: document+footer+button: quick reply) ~ Cinnox-test (+886971609210) WhatsApp ast Chat Enguiry Social Campaign (WhatsApp) Campaign (SMS) QA_ Lucas's 360dialog WA Channel (header: video+footer+button: quick reply) M800shelly (+886910719204) WhatsApp Campaign (WhatsApp) ast Chat Enguiry Social QA_M800SHELLY Select shelly campaign M800shelly (+886910719204) WhatsApp Last Handled Group Campaign (WhatsApp) ast Chat Enquiry Social QA_M800SHELLY verna test - trigger Select cxwc.cx-tb.cinnox.com Staff Web link all enquiry Campaign (WhatsApp) Vernagg \ \ Hi Five! / / test - button Last Handled Party M800shelly (+886910719204) WhatsApp ast Chat Enguiry Social Campaign (WhatsApp) Select Records per page 10 1-10 of 50 | < < > >| Clear Apply

Home Dashboard

Familia Quantian O					Filter	×
Total Received 156 • 1850%	Total Ongoing + 2300% Average Ongoing (7)	Total Missed 42 → 2000% Average Missed (6)	Total Followed-up 🕕 5 + 400%		Date	*
You received a total of 156 enquirie up, and 63 closed enquiries.	es over the last 7 days. With the selected period,	you have 48 ongoing, 42 missed, 5 foild	wed-		Enquiry Origin 👔	Cie
Popular Channels	 WhatsApp (65.5%) Directory (10.3%) Email (2.3%) 	Popular Channels Web Link (18.4%) Link (2.3%) Virtual Number (1.1%)	Campaign Response	Enquiry I Average Re 12s Response R	All General Enquiry Campaign (WhatsApp) Campaign (SMS)	~
Popular Destinations	 QA Des - for Campaign (39 1%) 	DIRECTSTAFF (20.9%)		Average Fol 3h 1 Followed-up	Matches any labels	
	 Angelament (2.2%) shelly 3 (4.3%) Rita Destination (2.6%) 	 jesse staff (5.2%) Cathie Destination (3.5%) Jason's Group (1.7%) 		Average Cic	Clear	Apply

Enquiry Overview



Enquiry Origin:

- 1. General Enquiry is the visitor-initiated enquiries.
- 2. Campaign (SMS) is the enquiry initiated by visitors clicking the web link of the campaign message.
- 3. Campaign (WhatsApp) is the enquiry initiated by visitors clicking the web link or the button of the campaign message.

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"Campaign Response" pie chart

Home Dashboard

Dashboard Enquiry Overview Total Received 🕕 Total Followed-up 🕕 Total Ongoing 🕕 Total Missed Total Closed 156 1850% 48 42 • 2000% 5 + 400% 63 1475% ↑ 2300% Average Ongoing (7) Average Missed (6) Average Followed-up (1) Average Closed (9) Detailed Report → up, and 63 closed enquiries Campaign Response 🕕 Enquiry Performance 🕕 Popular Channels Campaign Response SMS - test1219 (6.3%) WhatsApp - jim_test for dashborad2 (6.3%) Average Response Duration WhatsApp - qa wa campiagn - for 24 hr (6.3%) WhatsApp - tony tag var (4.8%) 12s • 80.5% WhatsApp - test 1220 jesse (4.8%) WhatsApp - test 1220 jesse (3.2%) Response Rate (64.7%) WhatsApp - jim_wa (3.2%) WhatsApp - wacampaigna - max (3.2%) WhatsApp - angela gen enquiry (3.2%) Average Followed-up Duration 3h 1m 5s • 88.7% Popular Destinations 🕕 Followed-up Rate (1.4%) QA Des - for Campaign (39.1%) DIRECTSTAFF (20.9%) Angela集團 (12.2%) jesse staff (5.2%) Average Closed Duration shelly 3 (4.3%) Cathie Destination (3.5%) Rita Destination (2.6%) howie 1 (1.7%) 10h 51m 38s ↑ 143747.7% summer (1.7%) others (8.7%) Closed Rate (5.7%)

- Click the "Campaign Response" button to check the response rate of each campaign within the selected date range.
- Only when visitors replied to the campaign messages by clicking web links or buttons are counted in the pie chart.

1st laver: Campaign Name

Ŧ

- Display the total number of enquiries by campaign type & campaign name



2nd layer: Channel Types

- Display the total number of enquiries for the selected campaign name by channel type



- Staff can monitor peak periods and duration of campaign ٠ responses.
- Understand what kind of channel type their target recipients prefer and redesign their campaign content to get high response rate.

CINNOXBot message & Email notifications

CINNOXBot message



Send notifications to **campaign creator**, the **manager** or **leader** of the creator and **Admin users** when the campaign sent successfully or failed to send.

Email

CINNOX

Dear Summer Chen,

The WhatsApp Campaign sdvdvvv created by Josh Fu was successfully executed and sent on 12/21/2022 08:00 PM UTC+08:00. Please check the campaign details by clicking this link: https://tpoffice.cx-tb.cinnox.com/#/campaign/smartmessage/sent/detail/9f178110-abb6-4686-b929-ab96544582e9.

Thank you,

Your CINNOX team



Other details & limitations

- 1. "Upload file" to the template header will consume the CINNOX storage. If users delete the file, the file will be displayed to the recipient when they receive the campaign message.
- Only the "Approved" message template can be sent to the visitor. If the template has been deleted or edited on Meta or 360dialog client hub, the message or campaign may fail to send or execute.
- Admin must first enable "Restart Conversation Template Message" setting in the WhatsApp channel (support 360dialog WABA only) for agents to send a template message in chatrooms. Agents can only send a template message when the 24 hrs messaging window expires, and only supported on CINNOX Web Dashboard.
- 3. Only enquiries initiated by **clicking buttons** or **web links** in campaign messages will be recognized as enquiries from WhatsApp/SMS campaigns and counted into the "**Replied Status**" & "**Campaign Responses**". If the recipient replied to the campaign message by typing a new WhatsApp message, that will be considered a new "General Enquiry".
- (Extreme use case) When a campaign message contains web links, the number of the "Replied Status" for the Sent WhatsApp Campaign may be greater than "Read" or "Delivered" numbers if the (same) recipient repeatedly clicks on the web link too many times.
- 5. Other Improvements:
 - (PDC-842) Add a new "Sending Option" to send WhatsApp Campaign immediately
 - (PDC-840) Any campaign sent to the visitor during the ongoing enquiry, also displaying the content to the agent









CINNOX Presentation

THANK YOU

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